



**FOR IMMEDIATE RELEASE**

## **Spitzberg Partners to Join Global Delaware Delegation at 2017 SelectUSA Investment Summit in Washington, DC**

*The organizations will utilize their new strategic partnership to focus on bringing the most innovative firms from around the world to Delaware as they launch their U.S.-based operations.*

**New York, New York (June 15, 2017)** – Global Delaware, the international business development arm for the State of Delaware, and Spitzberg Partners LLC, a corporate advisory and investment firm based in New York, announced a comprehensive strategic partnership in late April 2017.

The partnership's early areas of emphasis include the biotech/bioscience, healthcare, aerospace, manufacturing, and logistics industries. Additionally, specific focus is placed on supporting developers, entrepreneurs, and investors in the FinTech and blockchain sectors, one of Spitzberg Partners' core areas of expertise, who are looking to leveraging Delaware's Blockchain Initiative, a first-of-its-kind technology platform designed to provide unparalleled speed, transparency, and security to business operations.

At the 2017 SelectUSA Investment Summit, the Global Delaware delegation will highlight the many unique advantages of investing in Delaware for innovative firms from around the world, in particular the lower cost of doing business, easy access to government officials, friendly regulatory climate, first-rate university and research centers, and attractive positioning along the New York City – Washington, DC corridor.

Andrea Tinianow, Director, Global Delaware stated: "We have enjoyed a long and successful partnership with SelectUSA and look forward to participating in the 2017 Investment Summit. Foreign investment is a key economic driver for the state; Delaware state officials and the business community have worked together to make Delaware an attractive location to launch a business. We look forward to meeting new partners and investors who would like to expand their operations into the US."

Ulf Gartzke, Managing Partner of Spitzberg Partners stated: “We are very excited to participate at this flagship event and interacting with dynamic firms from around the world. At Spitzberg Partners we specialize in assisting innovative firms with establishing a beachhead in the U.S. as they expand beyond their home markets, and the advantages of the State of Delaware combined with the quality of Andrea Tinianow’s team are very compelling.”

### **About Global Delaware**

Global Delaware is the international economic development initiative of the Department of State. The Initiative plays a vital role in transforming the State's economy and building a prosperous global center for innovation by helping Delaware companies develop markets overseas, attracting international companies to locate in Delaware, and promoting Delaware's role as the leader for corporate formations.

For information about Global Delaware, visit <http://global.delaware.gov> or email [global@delaware.gov](mailto:global@delaware.gov).

### **About Spitzberg Partners**

Spitzberg Partners is a corporate advisory and investment firm that provides strategic counsel on international political, economic, technology, and security matters.

Headquartered in New York, with a strong perspective in transatlantic and emerging markets, Spitzberg Partners combines top-level political leadership experience with a nuanced understanding of today’s challenges to support the international growth and business development efforts of innovative companies across industry verticals around the world. The venture arm of Spitzberg Partners also provides funding for select start-up and growth-stage companies in the technology sector.

For information about Spitzberg Partners, visit <http://www.spitzberg-partners.com> or email [info@spitzberg-partners.com](mailto:info@spitzberg-partners.com)

### **Press and Analyst Contacts:**

#### **Spitzberg Partners**

Dr. Ulf Gartzke, Managing Partner  
+1 (212) 845-9569; [gartzke@spitzberg-partners.com](mailto:gartzke@spitzberg-partners.com)

#### **Global Delaware**

Andrea Tinianow, Director  
+1 (302) 577 8285; [Andrea.Tinianow@state.de.us](mailto:Andrea.Tinianow@state.de.us)